

## **STANDARD OPERATING PROCEDURES**

## WHEN WORKING WITH HOMEBUYERS

If the homebuyer is a prospective client, prior to the agent showing property we require:

- 1. Purchaser to provide Identification to the Flateau Realty agent.
- 2. An Exclusive Buyer Agency Agreement.
- 3. Mortgage Pre-approval or Proof of Funds sufficient to cover the anticipated purchase.
- 4. Executed NYS Agency Disclosure Form .
- 5. Executed NYS Fair Housing Form.

If the homebuyer is a customer we require:

- 1. Purchaser to provide Identification to the Flateau Realty agent
- 2. Completion of a Notice of Showing or Open House registration form
- 3. Mortgage Pre-approval or Proof of funds if the customer decides to submit an offer.
- 4. Executed NYS Agency Disclosure Form prior to the agent showing property
- 5. Executed NYS Fair Housing Form prior to the agent showing property

Definitions

Client – A consumer with whom the firm has or will have a contractual relationship.

Customer – Any consumer making a buying decision.

Sincerely,

il' Dat

Richard Flateau, Broker / President